

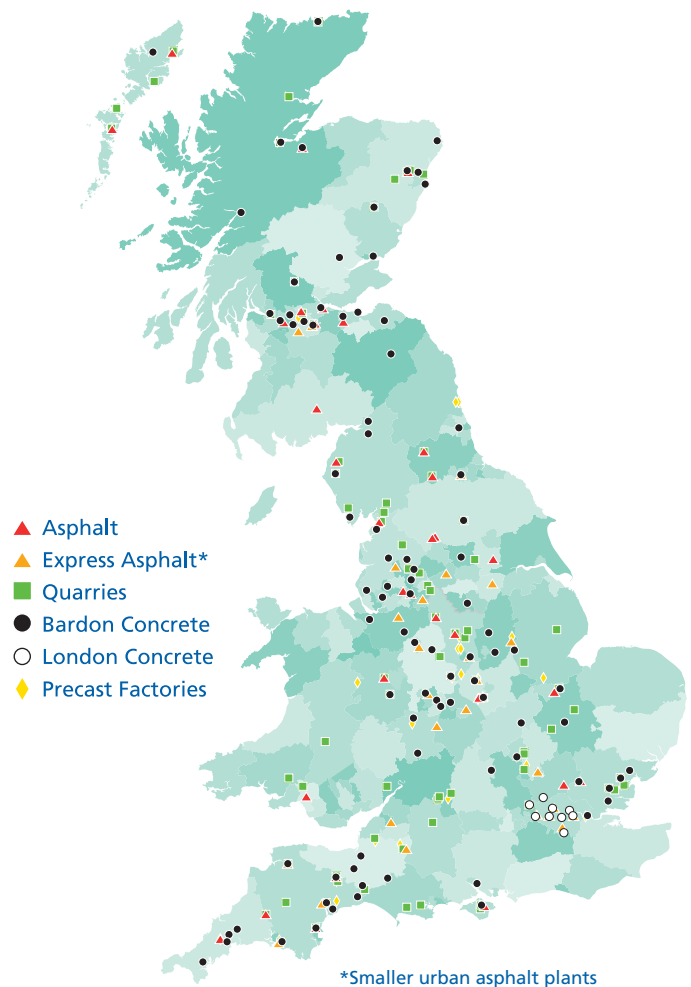


HAULIER FRANCHISES

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BENEFITS OF BEING AN AGGREGATE INDUSTRIES FRANCHISE

- You too could have the opportunity to run your own haulage business. If you are driven by providing great customer service and give health and safety the highest priority we would like to hear from you.
- You will be entering a business partnership with a large and successful company - Aggregate Industries.
- The Aggregate Industries brands are highly recognised and well regarded in the UK market.
- You will have a choice of both vehicle and finance options.
- The Franchise Agreement covers the rights of both the franchisee (you) and the franchisor (Aggregate Industries).
- You will be supported by a dedicated team.



L&D WILLIAMS HAULAGE LTD ▼



"I was introduced to Aggregate Industries by my friend Ricky Lunt when he was in the process of purchasing his first concrete truck.

We decided to pool our resources and met the Transport Manager for Bardon Concrete. Over the last three years we have increased our fleets to a total of six vehicles, three operated by R Lunt Haulage LTD and three operated by my company.

We felt well supported by the back up team at Aggregate Industries and Bardon Concrete with regards to paperwork being completed and the supply of specialist parts needed for the vehicles."

Darren Williams
Director of L&D Williams Haulage Ltd

HAULIER FRANCHISES FREQUENTLY ASKED QUESTIONS

Q. What does Aggregate Industries expect from you?

A. To promptly pay back all VAT or costs associated with your franchise. To abide by the conditions set out in the Franchise Agreement, Operating Manual, Haulier Rules Booklet and all other requirements related to health and safety and legal issues.

Q. How much can I potentially earn?

A. The Franchise Agreement does not guarantee any level of earnings; one of our Distribution Managers will be able to advise you on what you can expect to earn. Their contact details will be provided if your application is successful.

Q. How will I be paid?

A. Aggregate Industries operates a Customs and Excise approved Self Billing invoice system where a weekly invoice is prepared detailing any work undertaken and is then sent to your chosen email address. These invoices are paid monthly directly into your bank account via the BACS payment method.

Q. Why do I have to submit an 'initial fee'?

A. This is to make the Franchise Agreement legally binding and to gain your commitment to Aggregate Industries.

Q. Will I be an Aggregate Industries employee?

A. No, you will not be an employee, contractor or any other term that implies an employee/employer relationship. You will, however, be expected to represent the Company in the best way.

Q. Do I have to hold an Operators Licence, Certificate of Professional Competence and VAT certificate?

A. You must be VAT registered. It is preferable for you to hold a CPC and Operators Licence. Please contact us if you do not.

Q. What vehicle finance options are available?

A. You can finance your vehicle yourself or arrange this through Aggregate Industries. You are advised to seek independent legal and financial advice if in doubt.

Q. Will the price of diesel make the franchise unattractive?

A. Each franchisee will have the option of a fuel card. This price fluctuates from time to time but our aim is to undercut the prices at the forecourt.

Q. Can I insure the vehicle through my own choice of insurers?

A. Yes, however we do recommend that franchisees go through the Aggregate Industries preferred supplier to ensure adequate coverage at a competitive price.

Q. Can I have more than one vehicle on my franchise?

A. It is possible to have extra vehicles provided you have permission from your Distribution Manager and if there is capacity. There is no charge to amend the schedules on the Franchise Agreement but you must let your Distribution Manager know immediately.

Q. Can I use the vehicle to do other work?

A. Yes, providing you meet the terms of the Franchise Agreement and have permission from your Distribution Manager.

GARCHA HAULAGE LTD ▼



"I used to be a courier before I was introduced to tipper and quarry work four years ago when I bought my first truck. I have never looked back since.

Now I have three lorries hauling for Bardon Aggregates and my earnings have tripled. I have achieved this success through hard work and by taking advantage of the opportunities available such as working nights and at weekends.

This allows me to spend more time with my family and friends when I choose. I now run a successful and sustainable haulage company which was one of my burning ambitions."

Kulwant Garcha
Director of Garcha Haulage Ltd

HAULIER FRANCHISES
APPLICATION FORM

If you are interested call us on 01530 510066 quoting 'franchises', email franchises@aggregate.com or fill in the application form below and fax to: 01530 512336 or post to: Franchise Opportunities, Aggregate Industries UK Ltd, Bardon Hill, Coalville, Leicestershire LE67 1TL.

How did you hear about this position? _____

Newspaper (*which one*): _____ Existing employee (*please state who*): _____

Other: _____

Personal details

Full name: _____ Email: _____

Address: _____ Tel: _____

_____ Mobile: _____

Postcode: _____ VAT Number: _____

Qualifications and licenses

What class(es) of LGV and/or HGV Licenses do you have?: _____

Do you have a CPC? _____ YES / NO

Previous experience

Current Employer: _____

Address: _____

Length of service (years): _____ Type of vehicle: _____ Type of work: _____

Previous Employer (1): _____

Address: _____

Length of service (*years*): _____ Type of vehicle: _____ Type of work: _____

Additional information

Please supply other information that you feel is relevant to your application. Continue on a separate sheet if necessary.

Signed: _____ Date: _____

