

AI ePoD,  
the digital  
delivery note is  
coming!!  
**PAGE 4**



Could you  
still pass your  
driving theory  
test?  
**PAGE 6**



Helping to cut  
congestion on  
the A14  
**PAGE 8**

# The Logistics Times

ISSUE SIX

The Aggregate Industries newsletter for third party hauliers



## DIY SOS

A family from Yealmpton, near Plymouth have been left overwhelmed and humbled by the help they have received from BBC One TV show DIY SOS and the individuals and local businesses that supported. Aggregate Industries were pleased to be involved alongside one of its long standing local hauliers. A.R. Haddy & Son Ltd. See page 2 for full story

**CHECK THE BOTTOM OF EACH PAGE TO FIND THE DRIVER REWARD SCHEME WINNERS ►**



Don't forget that we share presentations and information with our hauliers. You will need a Gmail account to access them but this is quick and free to set up. Once you have a Gmail account email [sheree.baseley@aggregate.com](mailto:sheree.baseley@aggregate.com) and access will be given to you.

# Welcome



A warm welcome to Aggregate Industries' newsletter for our third party hauliers. As always, we would welcome your

feedback and views on how to improve the structure and content further for future editions, not least the new look that we have adopted this time.

This issue contains a mix of news and information. We've provided updates on some of the key projects that Aggregate Industries are working on, and that often impact your businesses like the A14, England's largest road project, and Project Sence the extension of Aggregate Industries Bardon Hill Quarry.

We have also provided information on key health and safety topics, which includes a focus on UK legislation that may impact your operations, as well as more general information. The health and safety of everyone who works with Aggregate Industries is our priority and this information complements the Toolbox Talks which we have started to offer via e-learning. Our aim is to help hauliers cascade essential information to their drivers and we would particularly appreciate your focus on artic tip-overs and cable strikes.

Speaking of making things easier for our hauliers, our feature article for this edition focuses on Electronic-Proof-of-Delivery, and the benefits it can bring. We are all familiar with the concept, as we sign for parcels at our front door, and it is something which the whole construction industry will embrace in the near future.

Before I leave you to read the rest of the issue, I would also like to provide a quick update. Behind the scenes, we work hard to match the mix of the vehicles that our hauliers use with the needs of the business. Back in 2014, Aggregate Industries set itself a target of 75% of Readymix base deliveries to be on 8m3 trucks, a target which we achieved during the summer of this year. This is a real achievement and a statement of Aggregate Industries' commitment to the future.

As always, I thank our third party hauliers for their commitment and loyalty to Aggregate Industries. Please be safe in the upcoming winter months and remember - nothing is so important that it is worth getting hurt for.

Wishing you all a Merry Christmas and a prosperous New Year.

**Ben Young**  
Head of Road Logistics



## DIY SOS

**M**aria Osbourne from A.R. Haddy and Son delivered the asphalt for the property's driveway, which came courtesy of Aggregate Industries' Moorcroft plant. Richard Haddy was "thrilled to be helping such a good cause and a family who were clearly facing a number of challenges".

Maria, who has been driving HGVs for 6 years, said she was very happy to be there and meet the DIY SOS team and be part of the project, adding "the DIY SOS team were really genuine guys and gals and welcomed me with open arms".

Ashley Foster, South West Express Asphalt Business Manager for Aggregate Industries is a long time friend of Chris Frediani, one of the stars of the show. When Chris explained the situation, Aggregate Industries was more than happy to help.

The Morfe family, father Chris and mother Tara, have five children - two of which have cerebral palsy. But tragedy struck when one of their children was also diagnosed with cancer. The family were part way through renovating their home when the diagnosis

was confirmed. Unsurprisingly, the news left them unable to continue with the renovation.

Aggregate Industries, along with over 100 local businesses from the South and West Devon area and 250 volunteers, 'stepped up to the mark' to assist the DIY SOS team to develop the perfect forever home.

DIY SOS presenter Nick Knowles said at the start of the project: "The diagnosis of cancer in one of the twins was particularly hard to deal with and has resulted in the family being split up. They had a dream to turn an old forge into a home they could all be in together and unfortunately, the daughter is not allowed to come home to an environment that is not clean and tidy. The family has been split up for nine months now. It would be nice if we could get them back together, and that is why the community has turned out."

The well-known faces from the hit show Julian Perryman, a builder, Chris Frediani, plasterer, Mark Millar, carpenter, Billy Byrne, electrician and show designer Gabrielle Blackman were all in attendance along with Nick Knowles.

## Aggregate Industries welcomes a new Regional Logistics Manager

**Aggregate Industries recently welcomed Dan Cheetham as its Regional Logistics Manager for the North, replacing Andy Cox. Based at Carnforth, Dan is an ICPC, IOSH, HACCP and DGSA qualified transport specialist, with extensive experience in transport operations management. Dan has worked with some high profile organisations, including Shell Oil, XPO Logistics, TDG and Ecolab. His background is primarily in bulk**

**tankers serving a diverse range of business sectors, including chemical, food and healthcare manufacturing.**

**Dan is from Manchester and enjoys spending time with his five year old daughter, outdoor pursuits (especially fishing) and the odd game of rugby. Please join us in welcoming Dan to Aggregate Industries' logistics team.**



## 5 Stars for Aggregate Industries

Midlands Regional Logistics Manager, Russell Turner, received an email from a Shuttington resident concerned that an Aggregate Industries franchised vehicle had been seen going through the village which has a 7.5tn weight limit. There have been problems in the past with vehicles using the village as a shortcut

On the basis of the assurances Aggregate Industries were able to provide thanks to the tracking devices and automated warnings now available to drivers, the resident was left happy that we had the issue in hand.

### How is technology reducing the risk?

We have equipped our franchisees' vehicles with tracking devices so we can narrow these incidents down and identify the appropriate drivers when they occur.

We can create geofences that immediately flag up a warning to the driver prior to them entering the geofence itself. It also issues us a report should anybody ignore the warning and carry on.

If you know of any areas with restrictions that we should set up a geofence for, please let your local planning office or Compliance Manager know.

### RESIDENT'S RESPONSE

You have certainly restored my faith and given me hope that we shall in fact see fewer of these occurrences in future.

Having been sworn at on occasion by drivers from other companies, it is very encouraging to deal with a socially responsible company such as yours. I hope you are setting the benchmarks for the transport industry. It is great to see that the technology is there and can be used. Geofences could solve many transport issues and I will do my best to promote awareness of this solution.

Thanks again. I would rate your company 5 stars!

Kind regards  
Lynda

**DID YOU KNOW?** Recent research shows that, on average, five people are killed and 64 seriously injured on UK roads every day, with almost one third of road casualties being work-related. The biggest causes? Excessive speed, use of mobile phones whilst driving and fatigue are the most common factors that cause incidents.



## Charcon joins the Birmingham Cycle Revolution

**Charcon Hard Landscaping, a division of Aggregate Industries, has joined Birmingham's Cycle Revolution by supplying 955l/m of its award-winning Cycle Kerb for the city's new, multi-million pound cycle highway.**

## FORS Standard version 5 - new mandatory training requirements

FORS Standard version 5, is available to download from the FORS website, and includes new mandatory training requirements for both drivers and managers. Organisations with audit dates on and after 14 January 2019 will be audited against version 5 and must therefore prepare their Bronze, Silver or Gold audit(s) against the revised requirements.

AI recognise the benefits to your business of being a FORS member. To aid you with the new standard AI is developing a new set of documents which will be available via the online drive.





# AI ePoD, the digital delivery note is coming!!

Aggregate Industries is launching AI ePoD, which is an electronic Proof of Delivery digital solution for conveyance notes.

**F**ed up of collecting paper tickets in your cab? Want a quick, easy and paperless alternative? Aggregate Industries' new digital solution AI ePoD, which is launching soon, does just that! And it's environmentally friendly too, saving over 2.5 million printed tickets per year!

### Key benefits

- All delivery information will be sent directly to your mobile or M-Nav device
- Electronic capture of additional information and customer signature at delivery location
- Instant generation of electronic copy of delivery note
- New Haulier Portal for information on deliveries
- Faster payments and query resolution

### What are the features of AI ePoD?

The AI ePoD project removes the need to print a paper conveyance note on despatch of an order. Once a delivery is despatched all the delivery information currently printed on the ticket will be sent to the driver's mobile or in-cab M-Nav device. This will then be used to complete the transaction at the delivery location, recording any additional information and capturing the customer's signature.

Once the customer signature has been

captured an electronic copy of the delivery note will be generated instantly. This will be available to view through a newly developed Haulier Portal application, which is accessed via the internet.

Using AI ePoD speeds up payments and also the resolution of queries. Thanks to the instant transfer of data after the signature has been captured on site, AI ePoD will remove the up-to two week wait currently in place for the printed conveyance note to make its way through the process.

### What devices will you use?

Your work with Aggregate Industries will either be as an M-Nav haulier or as a non M-Nav haulier.

**M-Nav:** Recently an M-Nav device has been fitted to your vehicle. This is the device you will use for all your deliveries for Aggregate Industries, once the AI ePoD project is activated at your site. The current software will be upgraded in advance of the site go live date.

### If you don't have M-Nav:

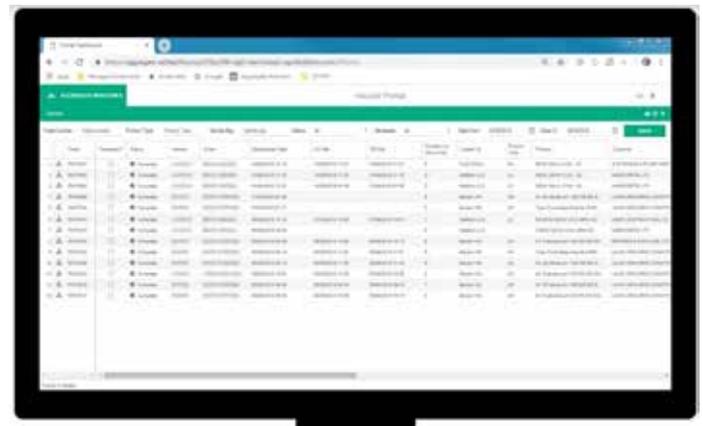
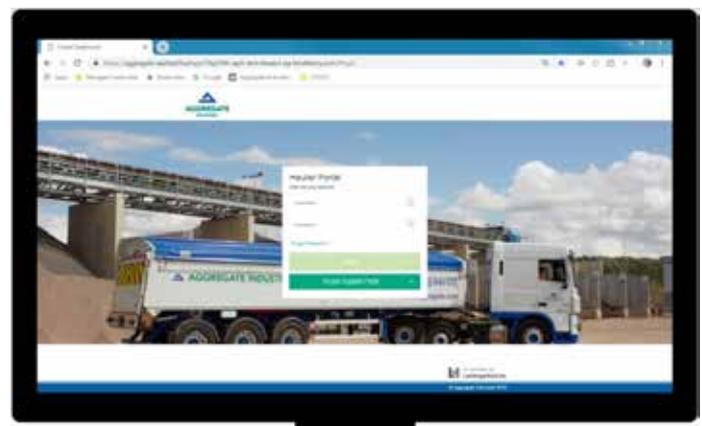
To enable Aggregate Industries to send you



the electronic delivery information you will need a Smartphone that is either IOS (Apple) or Android (Samsung etc).

### How will you receive your delivery information?

When the vehicle has been loaded and weighed-out the electronic delivery information will be sent directly to either the M-Nav device for those vehicles with them fitted, or the drivers mobile device for all non M-Nav vehicles. This will contain all the information the current paper delivery ticket contains to enable the delivery to be made.



# Truck drivers get new advice on the dangers of sleep apnoea

The DVLA (Driver and Vehicle Licensing Agency) has introduced new guidelines for drivers with obstructed sleep apnoea (OSA) – a relatively common condition that is often accompanied by tiredness and is known to significantly increase the risk of traffic incidents. It is estimated that 1.4 million people in the UK suffer from untreated OSA.

OSA occurs when the walls of the throat relax and narrow during sleep, interrupting normal breathing, and, in severe cases, can cause the individual to wake up hundreds of times a night without realising.

Long distance truck and bus drivers affected by sleep apnoea are of great concern as many will be driving on monotonous roads or motorways and the size and nature of the vehicle gives little room for error.

Professor John Stradling, a member of the OSA Partnership Group, said: “While awareness of OSA, and the very effective treatment available for the condition, has grown in the recent years, there is an understandable reluctance from those who rely on their driving licence to come forward for treatment.

“We understand that there is a natural caution if you think you might lose your job as a result, and therefore the OSA Partnership Group has been working with healthcare professionals to encourage fast tracked treatment for vocational drivers, and also with the DVLA to try to simplify the process of reporting to them.”

The guidance provided by medical professionals on whether a patient should drive, and whether they should contact the DVLA is as follows:

If a driver is diagnosed with OSA, but



does not have excessive sleepiness having (or likely to have) an adverse effect on driving, they may continue to drive as normal and do not need to notify the DVLA

If a driver has sleepiness that does have an adverse effect on driving, and it is suspected that they might have OSA, they should stop driving but do not have to notify the DVLA until the diagnosis has been confirmed. Once a diagnosis of OSA is confirmed, the driver must stop driving and must notify the DVLA. In this case, the OSA Partnership Group suggests this is done in writing rather than by email or phone

The treatment for OSA is very effective so, providing it is used correctly, by the time the DVLA sends through the paperwork to be completed, the driver has already been treated, and the symptoms have been resolved. In that case, the DVLA should not revoke the licence. Professor Stradling added: “Anyone who has excessive sleepiness due to OSA should be aware that they can get treatment.”

You can find out more about OSA on the NHS website.



## How do you view your tickets?

As part of the AI ePoD project a new Haulier Portal has been created offering a secure location to view all deliveries in progress or completed. We will be circulating further information about this portal and how to use it in due course.

## What is the Haulier Portal?

This is an independent application that can be accessed from a computer that enables the user to access information relevant to their needs.

## The Haulier Portal offers the haulier driver the ability to:

- View all conveyance notes, either ePOD or paper and print a copy if required
- Search, select and view all deliveries done by date, vehicle, works, product type, driver, site duration etc.
- View copy self bill invoice linked to a delivery once raised
- Export all to excel for further interrogation as required

This portal is accessed via the same log-in details as your supplier portal access. If you don't currently have access to the supplier portal, this can be set up for you before go-live.

## Can I still get a paper ticket?

Paper tickets will come to an end once AI ePoD is rolled out to your area. You will be able to download / print a copy of the PDF delivery note from the haulier portal.

## When is the project being rolled out?

The pilot and roll out of the AI ePoD project will commence soon, with the following business streams included:

- Express Asphalt
- London Concrete
- AI Ready Mix
- Aggregates
- Asphalt
- Scotland Integrated business

## Renewing your Silver or Gold accreditation?

If you are a FORS Silver or FORS Gold accredited operator, please remember that you must have at least 30 calendar days' validity remaining on all your current accreditations at the time of submitting an application to renew your Silver or Gold accreditation.

It is recommended that 45 days minimum validity remains on your Bronze accreditation in case your first application is not successful and you need to submit a follow-up application. This is to ensure there is sufficient time for compliance checks to be conducted and for the certification body to assess your

submission and inform you of the result prior to your current accreditation expiring.

Having worked hard to achieve silver and gold accreditation, remember to keep them valid by renewing your bronze within 30 days prior to expiry.



# Could you still pass your driving theory test?

Try your hand at some driving theory test questions (answers to be found on page 8)

## 1. Traffic signs giving orders are normally which shape?

- A A white rectangle with a red border.
- B A white circle with a red border.
- C A white triangle with a red border.
- D A blue rectangle with a white border.

## 2. You arrive at a section of road bordered by a pair of red lines. What do these lines mean?

- A No parking is allowed.
- B No parking or waiting is allowed.
- C No parking, waiting, or loading is allowed during certain hours.
- D No parking, waiting or loading is allowed at any time.

## 3. What precautions should you take when you drive down a steep hill?

- A Avoid stopping suddenly if possible.
- B Be ready to reduce your speed for slowly descending vehicles.
- C Use your gears to help you slow down.
- D Do all of the above.

## 4. Following a collision, someone has suffered a burn. The burn needs to be cooled. What's the shortest time it should be cooled for?

- A 5 minutes.
- B 10 minutes.
- C 2 minutes.
- D 15 minutes.

## 5. When can you drive in an operational cycle lane?

- A Never.
- B When the cycle lane is bordered by a broken white line.
- C When the cycle lane is bordered by a broken white line and crossing the border is unavoidable.
- D When the cycle lane is bordered by a solid white line.

## 6. You wish to tow a trailer. Where would you find the maximum noseweight allowed on your vehicle's tow hitch?

- A In the vehicle handbook.



**i. What does this sign mean?**

- A No vehicles allowed past this point.
- B There is a tunnel ahead.
- C National speed limits now apply.
- D The road is closed ahead.

**ii. You are driving an ordinary car along the motorway. Can you enter this HOV lane?**

- A Yes, at any time.
- B Yes, but you must remain in the lane for at least two miles.
- C Yes, but you must be carrying at least two passengers.
- D Yes, but you must be carrying at least one passenger.

**iii. What does this sign mean?**

- A Watch out for horses in this area.
- B No horses permitted beyond this point.
- C There is an equestrian crossing ahead.
- D Equestrian trail begins.

- B In The Highway Code.
- C In your vehicle registration certificate.
- D In your licence documents.

## 7. You're coming up to a roundabout. A cyclist is signalling to turn right. What should you do?

- A Signal the cyclist to move across.
- B Give a warning with your horn.
- C Overtake on the right.
- D Give the cyclist plenty of room.

## 8. What is the total stopping distance, including reaction time, when travelling at 50mph?

- A 36 metres (118 feet).
- B 53 metres (175 feet).
- C 73 metres (240 feet).
- D 96 metres (315 feet).

## 9. You're approaching a red light at a puffin crossing. Pedestrians are on the crossing. When will the red light change?

- A When you start to edge forward onto the crossing.

- B When the pedestrians push the button on the far side of the crossing.
- C When the pedestrians have cleared the crossing.
- D When a driver from the opposite direction reaches the crossing.

## 10. When are you allowed to use a hand-held mobile phone, or similar device, when driving or when supervising a learner driver?

- A Never.
- B When you receive an incoming message of phone call.
- C To check weather and traffic conditions for the road ahead.
- D To call 999 or 112 in a genuine emergency when it is unsafe or impractical to stop.

## 11. You may use front fog lights with headlights ONLY when visibility is reduced to less than?

- A 100 metres (328 feet)
- B 200 metres (656 feet)
- C 300 metres (984 feet)
- D 400 metres (1312 feet)



# London Tideway Project - A successful job from London Concrete!

**D**id you know that London relies on a 150-year-old sewer system built for a population less than half its current size? As a result, millions of tonnes of raw sewage spills, untreated, into the River Thames each year.

A 25km 'super sewer' is being built under the Thames to intercept those nasty spills and clean up the Thames for the good of the city, people and its wildlife. Furthermore, the Tideway project will bring thousands of jobs, a rejuvenated river economy and completely new areas of public space.

## How is Aggregate Industries supporting the project?

On 7th August 2018 London Concrete, a subsidiary of Aggregate Industries, successfully finished the base slab at Kirtling Street. Here is what they were

up to...

The construction of the base slab involved the installation of 600 tonnes of steel and the pour of 3304 m3 of concrete. This was a continuous pour which lasted over 66 hours!

There were a number of challenges which the team had to face, but a collaborative approach between London Concrete, Camfaud, Socotec, Tideway and FLO allowed them to complete the largest pour on the Tideway project safely and to a high quality.

Ana Aser from Tideway said "I would like to take the opportunity to thank London Concrete who have been working really hard to make this happen and highlight that it has been a pleasure working with you all, thank you for bearing with us over the last 66 hours and achieving a perfect supply of concrete"

## Driver CPC training for professional drivers

### When to take training

● Your Driver Certificate of Professional Competence (CPC) qualification lasts for 5 years. To keep your Driver CPC you need to do 35 hours of training before your 5-year deadline.

● The deadline to do your training is shown on your card.

● It is up to you when you take the training courses, as long as you do them within the 5-year period.



### If you miss your training deadline

● It is illegal to drive professionally if you have not done your training by your deadline.

● You can be fined up to £1,000 if you drive professionally without a Driver CPC.

### Drivers with 'acquired rights'

● Having 'acquired rights' means that you did not have to take the Driver CPC initial qualification because of your existing driving experience.

### Training deadlines for lorry drivers with acquired rights

You still need to take periodic training, but there are set deadlines.

● First block of training – 9th September 2014

● Second block of training – 9th September 2019

● Third block of training – 9th September 2024

\*You have 6 years to do your second block of training if you have acquired rights for both lorries and buses and finished your first block of training by 9 September 2013.

### Invalid driver CPC – how does this affect the haulier?

VOSA has confirmed that Driver CPC-related graduated fixed penalties will result in 25 points being added to the operator's compliance risk score (OCRS). If a driver is prosecuted, the points increase to 50. In incidents where the operator is prosecuted, they will receive 100 points plus an additional 500 points and a red-rated OCRS.

Employers should be aware that recently qualified vocational drivers would need to hold a Driver CPC before they can drive commercially. That qualification can only be acquired by passing modules two and four of the relevant driving test, after which the Driver CPC card will be issued. In addition, newly qualified drivers can only commence periodic training when they are in possession of a Driver CPC card.

# Helping to cut congestion on the A14

**A**ggregate Industries has opened its new £3.5m asphalt plant in Godmanchester. The plant is dedicated exclusively to supplying England's largest road project, the A14 Cambridge to Huntingdon improvement scheme. The scheme will see 21 kilometres of road upgraded to three lanes in each direction, cutting journey times by up to 20 minutes. It was announced in May that Aggregate Industries had been contracted to deliver the entire surfacing works, by the A14

Integrated Delivery Team.

Over a 30-month period, the project will involve supplying and installing 700,000 tonnes of asphalt and 500,000 tonnes of cement bound granular mixtures (CBGM). It will be used to

implement Aggregate Industries' alternative use of composite pavements instead of cementitious reinforced concrete pavement (CRCP). Uniquely, the on-site plant is also capable of supplying 50% recycled asphalt and will play a crucial role in minimising the carbon footprint of the scheme.

Aggregate Industries is in the early stages of this project and would like to thank those hauliers who are supporting the project for their patience while things settle into a routine which will benefit us all.



## It's all making Sense!

Project Sence, the new quarry extension to Bardon Hill is on schedule for completion in mid 2019. The new pit development has removed 7 million m3 of waste and a new primary crusher and conveyor route is under construction.



### Police crackdown on defective eyesight and call on hauliers /drivers to check theirs!

Police have been carrying out roadside eyesight tests during September. Any driver that could not read a number plate from 20 mtrs have had their licence revoked. Drivers are advised to have their sight checked. You can get a free test by visiting the Vision Express Vision Van which travels round the country taking the eye test to the people. To find where it is go to <https://www.visionexpress.com/vision-van> Did you know an eye test could also identify a number of health problems such as diabetes, glaucoma, high blood pressure and macular degeneration?

## DID YOU KNOW?

### LafargeHolcim provided materials for 8 of the 12 World Cup stadiums?

LafargeHolcim has operations in 19 of the 32 countries that participated in this year's World Cup and while most people were cheering on the football our LafargeHolcim colleagues have also been cheering about the 20,000 tons of cement supplied for the construction of the stadiums.

Driving theory test quiz answers:  
1.B, 2.D, 3.D, 4.B, 5.D, 6.A, 7.D, 8.B, 9.C, 10.D,  
11.A Picture answers: I.A, II.D, III.B